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TELEGRAM

CONFIDENTIAL 767

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CAB-09 CIAE-00 COM-03 CIDE-00 DOT-12 INR-07 NSAE-00
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FM AMEMBASSY ROME
TO SECSTATE WASHDC 4559

C O N F I D E N T I A L ROME 1915

SUBJECT : CIVAIR NEGOTIATIONS

1. USDEL TABLED AS U.S. DOCUMENT 2 ROUTE PROPOSAL WHICH INCLUDED AS POINTS OF ORIGIN U.S. CERTIFIED POINTS PLUS ATLANTA, ST. LOUIS, HOUSTON, NEW ORLEANS, KANSAS CITY, MINNEAPOLIS, PITTSBURG AND DALLAS. MALAYSIA AND CAMBODIA ADDED AS BEYONDS. ITALIAN ROUTES AS FOLLOWS:

A. ITALY VIA SPAIN AND/OR PORTUGAL TO NEW YORK

B. ITALY VIA SPAIN TO BOSTON

C. ITALY VIA SPAIN TO WASHINGTON AND DALLAS

D. ITALY VIA MONTREAL TO CHICAGO

E. ITALY TO CHICAGO AND LOS ANGELES

2. USDEL EXPLAINED THAT TWO PRINCIPAL REASONS FOR CHANGE IN EARLIER FORMULATIONS WAS IMPROVED POSITION OF ALITALIA IN TERMS BILATERAL BALANCE AND POSSIBILITY NEW CERTIFICATED POINTS MIGHT EMERGE FROM EAST COAST-EURORE CASE.

3. ITALIANS REACTION WAS SHARP. ITALDEL CHARACTERIZED PROPOSAL AS ABSURD AND UNACCEPTABLE. ARGUED THAT PREVIOUS PROPOSALS HAD NOT INCLUDED THESE POINTS WHICH RAISED POSSIBILITY CREATING EVEN LARGER IMBALANCE. USDEL POINTED

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OUT THAT ECONOMIC POTENTIAL OF POINTS MINOR AND SOME WOULD PROBABLY NEVER BE OPERATED. MOREOVER USG HAD OBLIGATION TO NEGOTIATE OUT PRESIDENTIALLY-APPROVED AND CAB-CERTIFICATED RIGHTS FOR U.S. CARRIERS. IT WAS ONLY PRUDENT TO ANTICIPATE NOW POSSIBLE FUTURE CERTIFICATE CHANGES. IN ANY EVENT ITALDEL WAS CONSTANTLY CHANGING PREVIOUSLY ANNOUNCED POSITIONS AND HAD QUITE EXPLICITLY AND CATEGORICALLY ANNOUNCED THEIR RIGHT AND INTENTION OF DOING SO. USDEL FOUND ITALIAN DOC. 1 UNACCEPTABLE AS BASIS FOR NEGOTIATION AND ITALDEL FOUND U.S. DOC. 1 SIMILARLY UNACCEPTABLE.

4. AFTER CONSIDERABLE DEBATE TWO DELS AGREED RECESS UNTIL MONDAY. ITALDEL SAID WISHED TO CONSULT WITH MINISTER WHILE USDEL SAID HAD TO CONSULT USG.

5. COMMENT: DURING COFFEE BREAK LECCESE CONCEDED PRIVATELY TO MINETTI THAT PURPOSE OF ITALIAN DOC. 1 WAS TO REDUCE NUMBER US POINTS OF ORIGIN BELOW THIRTEEN CERTIFICATED. THIS CONFIRMED USDELS' THINKING THAT ITALIAN DOC. 1 WAS NEGOTIATING PLOY. USDEL PREPARED ELIMINATE NON-CERTIFICATED POINTS (EXCEPT DALLAS) IF NECESSARY OBTAIN ALL CERTIFICATED POINTS.
MARTIN

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